



Case Study: CrossFit Glen Burnie

BEFORE INSTALLATION:

From former athletes to those just getting started, CrossFit Glen Burnie has gym members of all workout levels and ages. Located in Odenton, Maryland, the 7,000 square-foot fitness center hosts group-led classes, personal training and more to help people achieve their best health.

Prior to installing an 18-foot Titan industrial ceiling fan by Hunter Industrial, CrossFit Glen Burnie relied on a couple small ceiling fans and several pedestal fans to keep members cool. Not only did the fans not get the job done, but the pedestal fans were also extremely noisy and made it difficult for instructors to be heard clearly when leading their classes. With close to 10 classes per day, something had to change—for the noise level and for the lack of air circulation.

AFTER INSTALLATION:

Bob Gillingham, Owner of CrossFit Glen Burnie, began searching for an HVLS fan to meet the needs of his gym. After speaking with multiple industrial ceiling fan companies, the customer service he received set Hunter Industrial apart.

“Hunter Industrial took the time to learn about my gym and our needs. I really felt like they cared about solving my problem versus just trying to sell me a product, which I experienced from another competitor,” said Bob Gillingham.

After the Hunter Industrial fan was installed, the team quickly noticed how well the air circulated throughout the entire facility without any noise to worry about. And several months later in the winter time, the heat that had once been trapped at the ceiling was effectively being pushed down to the floor. In fact, Bob has seen the heating bills be reduced by an average of \$2,500 annually compared to before the fan was installed.

“We’ve seen the many benefits that Hunter Industrial fans have to offer and so have our members. They typically get excited about new gym equipment, but to see their excitement over the new industrial ceiling fan was awesome. I’d definitely recommend Hunter Industrial to fellow gym owners.”

